

**Rajasthan Tourism Development Corporation Limited**  
( A Government of Rajasthan Undertaking)  
Paryatan Bhawan Govt. Hostel, M.I. Road, Jaipur  
**Phone:** 91-141-2202586, 2203531, **Fax:** 0141-2201045 **E-mail:** rtdcjpr@sancharnet.in

**Expression of Interest**

The Corporation invites offers from reputed companies engaged in the trade of manufacturing beer, wine and IMFL and leading 3 star or above hoteliers for the category of Management contract of bar was on revenue sharing basis located at places mentioned below:-

<b><i>Name of Units</i></b>	<b><i>Minimum Annual license fees ( In Lacs)</i></b>
Motel Barr	Rs. 1.60 Lacs
Vinayak S. Madhopur	Rs. 4.40 Lacs
Gavdi Talab Jhalawar	Rs. 4.40 Lacs

The offer forms of two stage bidding (technical and financial) can be obtained from the office of the undersigned or can be downloaded from our website [www.rtdc.in](http://www.rtdc.in) under tender section on payment of Rs.500/- on any working days before date and time. Duly filled tenders shall be received along with earnest money for individual units of Rs. 1,00,000/- (Rs. One lakh) and Rs. 3,00,000/- (Rs. Three lacs) for group through DD/Bankers cheque till 3.00 P.M on 12-07-2010 and will be opened on same day at 4.00 P.M .The bids can be given for individual hotel/motel or for the whole group, priority shall be given to the companies offering to take the entire group. Company can bid for one or more units along with their bids for group.

RTDC reserves the right to accept/reject any offer without assigning any reason.

**Executive Director**

**Tender cost Rs. 500/-**

RAJASTHAN TOURSIM DEVELOPMENT CORPORATION LIMITED

(A Government of Rajasthan Undertaking)

Paryatan Bhawan Govt. Hostel, M.I. Road, Jaipur

**Phone:** 91-141-2202586, 2203531, **Fax:** 0141-2201045 **E-mail:** rtdcjpr@sancharnet.in

Dated:

**TENDER FORM**

- 1 Subject: Tender for \_\_\_\_\_  
(Mention name of the articles/items for which the tender is submitted)
- 2 Name and Full Address of the Firm submitting the tender: \_\_\_\_\_  
\_\_\_\_\_
- 3 Address: The Executive Director  
Rajasthan Tourism Development Corporation Limited  
Paryatan Bhawan Govt. Hostel, M.I. Road, Jaipur-302 006.
- 4 Reference : Tender Notice No. \_\_\_\_\_ Dated \_\_\_\_\_
- 5 The tender fee amounting to Rs. \_\_\_\_\_ has been deposited vide cash receipt  
No./DD.(Id downloaded from website) \_\_\_\_\_ dated \_\_\_\_\_ Rs. \_\_\_\_\_
- 6 We agree to abide by all the conditions mentioned in tender notice No. \_\_\_\_\_  
Dated \_\_\_\_\_ issued by the Executive Director, of the Corporation and also the  
further conditions of the said tender notice given in the attached sheets (all the pages of  
which have been signed by us in token of our acceptance of the terms mentioned herein).
- 7 Our rates for the Management contract of the Bar/Bars  
\_\_\_\_\_ have been quoted separately in the financial bid  
duly sealed envelop.
- 8 The earnest money of Rs. \_\_\_\_\_ has been deposited vide cash receipt/draft No.  
\_\_\_\_\_ dated \_\_\_\_\_.

Signature of Tenderer  
With Seal of the Company  
Name & Designation

**PART-I (B)**

**(Technical Offer)**

**Contract For Management of Bar/Bars**

**Qualification :-**

- 1 The interested company must be a public limited or private limited or reputed hotelier or restaurateur, in the same trade**
- 2 The annual turn over of the interested company must be above Rs.5. 00 lacs for individual unit & Rs. 15.00 lacs for group.**
- 3 The company must have experience in operating such trade for last 3 years or have technical tie – up with reputed company in such field.  
(Agreement to be attached)**
- 4 Bids without earnest money shall be rejected.**

**Rajasthan Tourism Development Corporation Limited**  
( A Government of Rajasthan Undertaking

**OFFER- FORM**  
**PART – II**  
**(Financial Offer)**

**(To be submitted in sealed envelope marked: “Financial Offer”)**  
**Contract for Management of Bar/Bars**

1 Name of Company/Firm

2 Address & Contact Nos.

- (a) Registered Office:
- (b) Local Office:
- (c) Telephone No.

**3. Proposed Financial Offer:**

a) We agree to pay a sum of Rs. ----- ( in words Rs. -----  
---) annually as minimum licence fees amount and revenue share ----- % (in words ---  
-----Percent) of gross revenue (excluding taxes) in addition to minimum licence fees  
amount for RTDC unit :-

- (i) Motel Bar
- (ii) Vinayak Sawai Madhopur
- (iii) Gavdi Talab Jhalawar

b) For whole group we agree to pay a sum of Rs. ----- ( in words Rs. -----  
----- ) annual as minimum licence fees amount and revenue share ----- %, (in  
words-----) of gross revenue (excluding taxes) in addition to minimum licence fees  
amount .

The information furnished above is true to the best of my knowledge.

The terms and conditions of the offer document have been read and understood by the undersigned and a signed copy of the same is enclosed as confirmation. (Including the tender notice).

(Signature of Authorized Signatory)  
Name & designation seal of Company

**Rajasthan Tourism Development Corporation Limited**

( A Government of Rajasthan Undertaking)  
Government Hostel Campus, Opp. G.P.O. M.I. Road, Jaipur

**Phone:** 91-141-2202586, 2203531, **Fax:** 0141-2201045 **E-mail:** rtdejpr

**OFFER FORM**

**PART-I**

**(Technical Offer)**

**Contract for Management of Bar/ Bars**

- (i) Name of Company/Firm**
- (ii) Address & Contact Nos.**
- (iii) Registered Office:**
- (iv) Local Office:**
- (v) Tin No.**
- (vi) Turnover of the Company Rs. in lacs -----**

(Attach copy of Audited Balance Sheets of last 1 year in case of Individual unit & 3 years in case of group).

- (vii) Details of Business in IMFL/Wine/Beer/Bar Management/Hotels. (Attach)**
- (viii) Sales Tax Clearance Certificate**
- (ix) Details of Earnest Money Deposited**
  - i) Amount Deposited : Rs. \_\_\_\_\_**
  - ii) Draft No./Cash receipt No. \_\_\_\_\_ dated \_\_\_\_\_**

**(x) Name of RTDC Unit for Management contract.**

**(xi) a) Individual unit:-**

- 1. Motel Barr,
- 2. Vinayak Sawai Madhopur
- 3. Gavdi Talab Jhalawar

**b) Whole group**

The information furnished above is true to the best of my knowledge.

The terms and conditions of the offer document have been read and understood by the undersigned and a signed copy of the same is enclosed as confirmation.

**(Signature of Authorized Signatory**

**Name & designation**

**Seal of Company**

**Date:**

**Attach Authorization letter.**

## **Terms and conditions for contract for Management of Sales at Bar/Bars.**

RTDC invites offers from parties for assisting it in the sale and Management of Bar/Bars. Mentioned in the tender notice on the following terms & conditions:

### **1.0 Contract Management of the Bar/Bars of the RTDC Hotels/Motels.**

- 1.1 The Management Contractor (M.C) shall ensure sale, through the licensee (RTDC) of foreign liquor/IMFL/beer/wine /draught beer/cocktails at the licensed premises of the Motel or dining hall or in the rooms only as have been permitted by the state Government under prevailing laws and rules.
- 1.2 The billing of the sale from the Bar shall be done by RTDC staff. All remaining staff shall be provided by the MC. Such staff shall wear uniform as approved by RTDC.
- 1.3 That the Management Contractor shall make no sales on dry days as prescribed by the Excise Department under prevailing rules and laws.
- 1.4 The Management Contractor shall make sales during the time permitted by excise rules, laws from time to time.

### **2.0 Sharing of Expenses**

- 2.1 The license fee for the renewal of the Bar license as notified by the Excise Department from time to time shall be paid & borne by the Management Contractor, at the time of renewal of the License, to the Corporation in advance
- 2.2 The Corporation (RTDC) shall procure all the IMFL, Wine & Beer/liquor as intended by the Management Contractor. The expenditure will be borne by the M.C. The Management Contractor shall make the payment of the requisitioned/ required amount to the Corporation (RTDC) in advance for the required liquor, wine& Beer IMFL etc. The Management Contractor shall ensure that wide range of wine, Beer, IMFL & Liquor is available in the Bar at all time for the selection by the customers.
- 2.3 The Management Contractor shall make the payment of required amount for the purpose of Permit Fee, Vend Fee, Surcharge and other taxes as prescribed Under Rule 69(1) of the Rajasthan Excise Rules 1956 or any other rules for getting the permits, for the purchase of wine, Beer, IMFL, Liquor, issued from the Excise Department. The Expenditure will be borne by the M.C.
- 2.4 The entire cost of staff engaged in the Bar i.e. Bar tenders & waiters shall be borne by the Management Contractor and all the liabilities of any kind of these employees would be of the Management Contractor i.e. salary & wages . E.P.F and all compensations under the prevalent laws, labour laws and other applicable Acts.
- 2.5The Management Contractor shall arrange all dispensing equipments, crockery, cutlery, glassware and service equipments necessary for providing the services of International standards at his own level and expenditure would be borne by the M.C.
- 2.6The maintenance cost of the Bar indoor outdoor and interiors shall be borne by the Management Contractor.
- 2.7 The charges of electricity shall be borne by the Management Contractor. The Management Contractor shall arrange the stand by D.G. set for smooth functioning of the Bar. Cost of the same shall be borne by the M.C.
- 2.8 The charges of water shall be borne by the Corporation.
- 2.9 The amount of tax liability shall be deducted from the share of the M.C after sharing the revenue in the agreed ratio.

### **3.0 Sharing of Revenue**

- 3.1 The sale price of the items to be sold in the Bar shall be mutually decided by the MC and RTDC.
- 3.2 The percentage sharing of the revenues received shall be as per the final negotiations held with the party finally selected on the basis of its concept plans submitted and terms offered. (This would be the part of the agreement)
- 3.3 The Management Contractor will be liable to pay the minimum licence fees of Rs. -----  
-(Rs.-----) to the corporation annually and same will be paid at the beginning of the year. And revenue share @ of ----- % of gross revenue (excluding taxes) in addition to minimum licence fees will be paid per month on basis of total sale of the each month.
- 3.4 The minimum license fee payable to the Corporation by the Management Contractor would increased by 10% at the end of each year on the previous years minimum license fee.
- 3.5 The sharing of revenue will be done on monthly basis, after taking into account expenses incurred by RTDC.
- 3.6 The MC and RTDC would separately keep record of the items sold at the Bar.
- 3.7 The MC shall prepare a daily report of stocks and sales of liquor sold from the Bar.
- 3.8 Kitchen cooked snacks items will be served by RTDC as per requirement of MC on prevailing rates of the Hotel./ Motel.
- 3.9 Readymade snacks specifically peanuts, papad, Moong Dal can be served by M.C. as promotional/complimentary to guests but M.C. will not be permitted to charge the cost of it. These items would be just promotional and would be free of cost. Expenditure of these items would be borne by the M.C.
- 3.10 Payment of the kitchen cooked snacks should be made daily to the RTDC on the applicable menu rates.

### **4.0 Marketing & Promotion**

- 4.1 The Bar will be branded by the MC at his own cost as per its requirement, subject to the overall design and aesthetics.
- 4.2 As per rules & regulations of local authority RTDC will provide the facilities to place signboards, signage, neon signs, bill boards, price lists, menu boards etc within and outside the Bar. The cost of signage boards etc will be borne by MC. The signage boards will have to be placed at places approved by the RTDC.
- 4.3 The MC may, as per its business plans, in consultation with RTDC, conduct promotional schemes, special offers, events etc, as considered necessary and proper for promotion of sale of its product for which RTDC will render necessary co-operation.
- 4.4 The MC may provide a name for the Bar subject to consent of RTDC.

### **5.0 Other Responsibilities of the Management Contractor / Indemnity.**

- 5.1 The MC would be responsible for all legal and administrative procedure and complaints for the day to day operation of the Bar.
- 5.2 All financial, legal and other liabilities pertaining to such staff engaged by the MC shall be of the MC.
- 5.3 The MC shall indemnify the Corporation of all financial losses that may incur by virtue of any legal default / infringement on their part.
- 5.4 The MC shall also be responsible for infringement of Excise Law, if any, if such infringement is on account of the MC, and that RTDC shall not shield him against any prosecution for such a default.
- 5.5 Earnest money deposited by the MC at the time of tender will be converted into security deposit and will be refunded at the end of contract without any interest.
- 5.6 The MC shall change such staff, on the instructions of RTDC, whose working is found to be Unsatisfactory.

5.7 The Management Contractor shall ensure uninterrupted services at and from the Bar during the specified working hours. The working hours would be decided by the Corporation (RTDC) and decision of the CMD/MD of the Corporation would be final.

## **6.0 Duration of Agreement**

6.1 The duration of this Agreement shall be for a period of 3 year (Three years) from the date of commissioning of the Bar. Thereafter the agreement may be renewed on the terms and conditions mutually agreed between the parties for a further period of 2 years subject to prevailing Excise and probation laws.

## **7.0 Termination of Agreement**

7.1 In case of any default by the Management Contractor or his employee of any condition of this license or of any provisions of the Rajasthan Excise Act, 1950 or the provision of the Opium Act, 1878 or the rules framed there under or any order passed by the Excise Commissioner, the management agreement shall stand terminated with immediate effect.

7.2 The MC may terminate the Contract after giving 3 month prior written notice to RTDC without any compensation on this part from RTDC. RTDC may also reserve the right to terminate the contract giving 3 month notice to the MC without assigning any reason in the interest of Corporation and without any compensation on this part to the MC.

7.3 Violation of any of the terms & conditions of the above agreement shall automatically result in termination of this contract, after giving a reasonable opportunity to the MC for being heard.

7.4 RTDC shall bear no responsibility if this agreement ceases to operate due to changes in excise laws of the Government.

## **8.0 Jurisdiction and Arbitration.**

8.1 In regard to any dispute arising out of this agreement, the parties agree to refer the dispute to the MD, RTDC, who shall refer the same to an independent Arbitrator, and also accepted by the MC, and whose decision shall be binding on both the parties. The fee of arbitrator shall be borne by the both parties as 50% - 50%.

8.2 Any legal disputes arising out of the Agreement shall be subject to the jurisdiction of the Court in Jaipur exclusively and only.

(To be filled in by the Bidder)

I have read the above terms and conditions and after fully understanding them including tender notice. agree to abide by them in case I am awarded the contract.

(Signature of Authorized Signatory)

Name of Party:

Date :

\*Attach Proof